



Sourcing Associate, HMMS - Supplier Relations - 2 positions	Posting #: 51887
HMMS - Supplier Relations	Posting Date: October 19, 2023
Healthcare Materials Management - London, ON	Submission Deadline: October 25, 2023
Full Time	Wade Baillie, Human Resources
Non-Union	

HMMS is a joint venture between St. Joseph's Health Care London and London Health Sciences Centre, that has been operating since 1997 providing consolidated functions of Sourcing, Contract Management, Purchasing, Accounts Payable, Logistics, Supply Chain Systems and Inventory Management for the London Hospitals and numerous healthcare organizations throughout Southwestern Ontario.

As a full-service supply chain organization, HMMS interacts with over 9,000 suppliers to provide an item catalogue of over 90,000 active items.

Learn more about HMMS through this short online video. <https://www.youtube.com/watch?app=desktop&v=uhi8PSwKTOI>

Reporting to the Coordinator (Manager) - Supplier Relations this position is responsible for competitive bidding, contract management, and supplier management for consumables, services, consulting, and capital purchases. This role will work closely with HMMS Supplier Relations Specialist to support customers across the organization by triaging contract/agreement expiry dates to make recommendations for renewal based on an understanding of the market, supplier performance, the needs of the customer and the voice of operations. Measurable outcomes would be savings generated through negotiation as cost reductions or cost avoidance.

The primary responsibility of this role will be to execute Invitational, Group Purchasing Organizations (GPO) procurements, as well as, supporting Open Competitive Bidding, in accordance with Procurement Directives issued under the Broader Public Sector Accountability Act (BPSAA), 2010, and applicable trade agreements.

The performance of candidates within this role directly impacts the quality and performance of Hospital Contracts for the supply of all goods and services and our ability to attest compliance to the BPSAA. In addition, this role will be responsible for ensuring contract compliance is taking place and managing supplier performance. This role is also responsible, in collaboration with the Supplier Relations Specialist, to reduce off contract spend, and negotiate preferred rates and terms and conditions with Suppliers.

This role will review market intelligence and spend to identify opportunities for strategic procurements of any value. The role will also collaborate with the Supplier Relations Analyst in developing Request For Information (RFI's) and analyzing the responses from Suppliers.

This position will be responsible for the following activities:

- Procurement Initiatives - this role will be primarily responsible for activities associated with invitational, GPO, and procurement decisions less than \$100,000
- Contract implementation and on-going contract management
- Rapid Sourcing and identifying alternate supply sources
- Off- catalogue sourcing of goods and services

#### Essential Qualifications

- Post-secondary Diploma in related field such as Business or Law Clerk required

- 1 to 3 years previous purchasing, negotiating or facilitating experience
- Experience leading complex projects resulting in cost savings, improved efficiency and/or process improvement
- Understanding of Health Care Supply Chain leading practices.
- Strong business analysis skills
- Knowledge of basic accounting principles
- Strong written and verbal communications skills
- Strong Presentation skills
- Demonstrated advanced skills with Microsoft Office, intermediate level in excel
- Evidence of ongoing professional development
- Focused on the customer
- Good listener
- Excellent organizational skills
- Demonstrates initiative
- Ability to resolve conflict
- Ability to lead group decision making
- Demonstrated ability to offer and receive constructive feedback with fellow team members
- Demonstrated self-awareness and an understanding of personal strengths and weaknesses in pursuit of continuous improvement

#### Preferred Qualifications

- Degree in related field such as Business
- Proficiency in French would be an asset

#### Teaching and Research

- St. Joseph's Health Care London through its affiliation with Western University and Fanshawe College is a leading research and teaching hospital. As an employee of St. Joseph's you will be expected to engage in role related teaching and research activities in addition to any of your clinical duties

#### Immunization Requirements

- Provide documentation you have received two doses of the Covid-19 vaccine and a written commitment to follow any future Public Health recommendations and St. Joseph's Health Care London policies and processes related to Covid management in the workplace
- Provide vaccination records or proof of immunity against measles, mumps, rubella and varicella (chicken pox)
- Provide documentation of the Tuberculosis skin testing

*Your interest in this opportunity is appreciated.*

*Human Resources and Leaders use your profile information to evaluate your application for the vacancies you apply to.  
Only those under consideration will be contacted.*